



“Integrated Nutrient Pollution Control” Project Management Unit

Awarded Contracts under International Competitive Bidding Procedure

Project Name: Integrated Nutrient Pollution Control Project

Country: Romania

Project Loan No.: LN 8597-RO

Bid/ Contract reference no.: 04/ICB/2019 (Lot 1, Lot 2, Lot 3, Lot 4, Lot 5)

Scope of Contract: Procurement of equipment for manure collection, storage and handling facilities for 23 comunas. This ICB includes the following lots:

- LOT 1: Loaders - 23 pieces (Backhoe Loader: 2 pcs., Frontal Loader: 21 pcs.)
- LOT 2: Tractors - 23 pieces (Tractor Type 1: 13 pcs., Tractor Type 2: 4 pcs., Tractor Type 3: 6 pcs.)
- LOT 3: Trailers - 45 pieces (Trailer Type 1: 43 pcs., Trailer Type 2: 1 pcs., Trailer Type 3: 1 pcs.)
- LOT 4: Vacuum tankers - 23 pieces
- LOT 5: Manure spreaders - 23 pieces

Duration of Contract: Equipment will be supplied within 90 days as from the Purchaser’s Order, which will be issued between 01 January - 30 August 2020.

Evaluation Currency: EURO

Bid Prices, by Lots: Bidder’s Name / Bid Prices as read-out at the bid opening session/ Evaluated Bid Prices (corrected and discounted) /reasons for rejection, if the case, as in the following tables:

Lot No. 1 Name of the Bidder	Total bid price (goods and related services) without VAT (<i>bid prices as read-out</i>) -EUR-	Total bid price (goods and related services) without VAT (<i>as corrected during evaluation, if it was the case</i>) -EUR-
1. SC Terra Romania Utilaje de Constructii SRL Comuna Tunari, Ilfov County, Romania (awarded bidder)	932.800,00	932.800,00

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Lot No. 2 Name of the Bidder	Total bid price (goods and related services) without VAT (<i>bid prices as read-out</i>) -EUR-	Total bid price (goods and related services) without VAT (<i>as corrected during evaluation, if it was the case</i>) -EUR-
1. SC Gradinariu Import Export SRL Bucharest, Romania (awarded bidder)	639.000,00	639.000,00
2. S.C. IRUM S.A. Reghin, Mures County	684.370,00	684.370,00
3. SC Titan Machinery Romania SRL Dragomiresti Deal, Ilfov County, Romania	712.858,00	712.858,00 ¹
4. AJG Trucks & Trailers SRL ² Topliceni, Buzau County, Romania	879.500,00	879.500,00

¹ The prices inserted by the Bidder in the Price Schedules for the Related Services are the same with the prices of the goods, resulting the same total prices as in the Price Schedule of the Goods. However, in the Bid Submission Form, the price mentioned is not the sum of the price of the goods and the price of the related services (added together), the same price as the one in the two Price Schedules being mentioned. It was not made a correction of the bid in accordance with the indications in the BD, this action conducting to doubling the bid price, which obviously has not been the intention of the Bidder, who actually made a material error when filled in the tables in the Price Schedules. Therefore, the bid price was not corrected.

² Bid was rejected for not being substantially responsive: the bid security is issued by an insurance company and not by a bank, as requested in the bidding documents. As per provisions of the Bidding Documents: ITB clause 19.4: "If a Bid Security is specified pursuant to ITB 19.1, any bid not accompanied by a substantially responsive Bid Security shall be rejected by the Purchaser as non-responsive" and BDS clause 19.3 "The bid security shall be a demand guarantee in the form of an unconditional guarantee issued by a bank. Other types of acceptable securities: "None". Still, the Evaluation Committee verified whether any correction of the quoted prices would have needed to be made.

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Lot No. 3 Name of the Bidder	Total bid price (goods and related services) without VAT (<i>bid prices as read-out</i>) -EUR-	Total bid price (goods and related services) without VAT (<i>as corrected during evaluation, if it was the case</i>) -EUR-
1. SC Gradinariu Import Export SRL Bucharest, Romania (awarded bidder)	244.737,00	244.736,98 ³
2. S.C. POP INDUSTRY S.R.L. Slatina, Olt County, Romania	298.913,00	298.913,00
3. SC Titan Machinery Romania SRL Dragomiresti Deal, Ilfov County, Romania	371.363,20	371.363,20 ⁴
4. AJG Trucks & Trailers SRL ⁵ Topliceni, Buzau County, Romania	663.360,00	663.360,00
5. JV RAF-OJAKH LLC & EKIP ARAC USTU EKIPMANLARI SAN VE TIC LLC Yerevan, Armenia	673.750,00	673.750,00

³ Computational error corrected as per BD, Section I Instructions to Bidders, clause 31. *Correction of Arithmetical Errors - 31.1(a) "if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected"*. In the table filled in by the bidder, the total price for Trailer Type 1 is rounded up from EUR233.999,98 to EUR234.000,00.

⁴ The prices inserted by the Bidder in the Price Schedules for the Related Services are the same with the prices of the goods, resulting the same total prices as in the Price Schedule of the Goods. However, in the Bid Submission Form, the price mentioned is not the sum of the price of the goods and the price of the related services (added together), the same price as the one in the two Price Schedules being mentioned. It was not made a correction of the bid in accordance with the indications in the BD, this action conducting to doubling the bid price, which obviously has not been the intention of the Bidder, who actually made a material error when filled in the tables in the Price Schedules. Therefore, the bid price was not corrected.

⁵ Bid was rejected for not being substantially responsive: the bid security is issued by an insurance company and not by a bank, as requested in the bidding documents. As per provisions of the Bidding Documents: ITB clause 19.4: *"If a Bid Security is specified pursuant to ITB 19.1, any bid not accompanied by a substantially responsive Bid Security shall be rejected by the Purchaser as non-responsive"* and BDS clause 19.3 *"The bid security shall be a demand guarantee in the form of an unconditional guarantee issued by a bank. Other types of acceptable securities: "None"*. Still, the Evaluation Committee verified whether any correction of the quoted prices would have needed to be made.

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Lot No. 4 Name of the Bidder	Total bid price (goods and related services) without VAT (bid prices as read-out) -EUR-	Total bid price (goods and related services) without VAT (as corrected during evaluation, if it was the case) -EUR-
1. SC Gradinariu Import Export SRL Bucharest, Romania (awarded bidder)	224.977,00	224.976,80 ⁶
2. S.C. POP INDUSTRY S.R.L. Slatina, Olt County, Romania	247.388,00	247.388,00
3. JV RAF-OJAKH LLC & EKIP ARAC USTU EKIPMANLARI SAN VE TIC LLC Yerevan, Armenia	380.144,00	380.144,00

Lot No. 5 Name of the Bidder	Total bid price (goods and related services) without VAT (bid prices as read-out) -EUR-	Total bid price (goods and related services) without VAT (as corrected during evaluation, if it was the case) -EUR-
1. SC Gradinariu Import Export SRL Bucharest, Romania (awarded bidder)	178.972,00	178.971,97 ⁷
2. S.C. POP INDUSTRY S.R.L. Slatina, Olt County, Romania	225.308,00	225.308,00
3. AJG Trucks & Trailers SRL ⁸ Topliceni, Buzau County, Romania	308.200,00	308.200,00

⁶ Computational error corrected as per BD, Section I Instructions to Bidders, clause 31. *Correction of Arithmetical Errors* - 31.1(a) "if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected". In the table filled in by the bidder, the total price is rounded up from EUR224.976,80 to EUR224.977,00.

⁷ Computational error corrected as per BD, Section I Instructions to Bidders, clause 31. *Correction of Arithmetical Errors* - 31.1(a) "if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected". In the table filled in by the bidder, the total price is rounded up from EUR178.971,97 to EUR178.972,00.

⁸ Bid was rejected for not being substantially responsive: the bid security is issued by an insurance company and not by a bank, as requested in the bidding documents. As per provisions of the Bidding Documents: ITB clause 19.4: "If a Bid Security is specified pursuant to ITB 19.1, any bid not accompanied by a substantially responsive Bid Security shall be rejected by the Purchaser as non-responsive" and BDS clause 19.3 "The bid security shall be a demand guarantee in the form of an unconditional guarantee issued by a bank. Other types of acceptable securities: "None". Still, the Evaluation Committee verified whether any correction of the quoted prices would have needed to be made.

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Contract Prices:

Contract No. and Name:	Awarded Bidder:	Contract Price (EURO):
<p>Contract No. 04.L1/ICB/2019 - Procurement of equipment for manure collection, storage and handling facilities for 23 comunas:</p> <p>LOT 1: Loaders - 23 pieces. (Backhoe Loader: 2 pcs., Frontal Loader: 21 pcs.)</p>	<p><u>SC TERRA Romania Utilaje de Constructii SRL</u></p> <p><u>Soseaua de Centura, nr. 11, Corp C1, Romania, Ilfov county, Tunari communa, Tunari village</u></p>	<p>Total Contract Price Lot 1 without VAT: 932.800,00</p> <p>VAT: 177.232,00</p> <p>Total Contract Price Lot 1 including VAT: 1.110.032,00</p>
<p>Contract No. 04.L2&L3&L4&L5/ICB/2019 - Procurement of equipment for manure collection, storage and handling facilities for 23 comunas:</p> <p>Lot 2. 23 pieces. (Tractor Type 1: 13 pcs., Tractor Type 2: 4 pcs., Tractor Type 3: 6 pcs.)</p> <p>Lot 3. Trailers -45 pieces (Trailer Type 1: 43 pcs., Trailer Type 2: 1 pcs., Trailer Type 3: 1 pcs.)</p> <p>Lot 4. Vacuum tankers - 23 pieces</p> <p>Lot 5. Manure spreaders - 23 pieces</p>	<p><u>SC Gradinariu Import Export SRL</u></p> <p><u>Chiciurei Street no. 47, sector 3, Bucharest, Romania</u></p>	<p>Total Contract Price Lot 2+Lot 3+Lot 4+Lot 5 without VAT: 1.287.685,75</p> <p>VAT: 244.660,29</p> <p>Total Contract Price Lot 2+Lot 3+Lot 4+Lot 5 including VAT: 1.532.346,04</p>

Note: Any bidder who wishes to ascertain the grounds on which its bid was not selected may request the Purchaser in writing for a debriefing.